

## MEMORANDUM

To: Kathleen Gill, Village Manager  
From: Jason Pinto, Superintendent of Recreation  
Re: Outdoor Cinema System Purchase – Capital Budget  
Date: July 22, 2025



Village of Mamaroneck  
**Parks & Recreation**

P 914-777-7784  
recreation@vomny.org

[www.villageofmamaroneck.org](http://www.villageofmamaroneck.org)

This memorandum serves to recommend the award of a contract for the procurement of a complete 30' Outdoor Cinema System and related equipment, as outlined in the "Request for Quotes: 30' Outdoor Cinema and Related Equipment" (RFQ 2025) issued by the Village of Mamaroneck Parks & Recreation.

**Background** The Village of Mamaroneck Recreation Department regularly hosts outdoor movie nights during the spring, summer, and fall. In 2024, the Village successfully held five of these well-attended events, with five more planned for 2025. All aspects of the events, including planning, setup, and operation are managed entirely by Parks & Recreation staff. However, the Village's current outdoor movie screen and accompanying AV equipment are over a decade old and have reached the end of their functional life. The screen itself is beginning to detach from its frame, making continued use increasingly challenging.

**Procurement Process Summary** on June 25, 2025, a Request for Quotes was sent via email to three vendors seeking formal quotes for a 30' Outdoor Cinema System, which includes both an advanced Audiovisual (AV) setup and a high-quality Inflatable Screen. The deadline for quote submission was Friday, July 20, 2025, with all quotes to be submitted via email to [jpinto@vomny.org](mailto:jpinto@vomny.org).

**Bids Received** We received competitive quotes from the following companies by the stipulated deadline:

- **Outdoor Movies (DTA Global):** Submitted a bid of **\$26,610.00**. Their quote, dated June 24, 2025, included a 30'x17' AIRSCREEN Classic Inflatable Outdoor Movie Screen, an iSeries Control Center (with MacBook Air M4, QSC Speaker System including K10.2 speakers and KS112 subwoofer), a 6,200 Lumen Panasonic Laser Projector, a blower silencing case, and a Shure Wireless Microphone System, among other accessories. Freight was included with a 50% discount for a complete system order.
- **Open Air Cinema:** Submitted a quote/invoice for **\$35,925.00** for their 30' Elite Outdoor Movie System (CBE-30), dated June 26, 2025. This price included freight at \$926.00. Their system specified a MacBook Pro M4 Laptop, Optoma 1080p HD 7000 Lumen Laser-LED Projector, Mackie SRM212 Speakers, and various other AV components and screen accessories.

- **Ultimate Outdoor Entertainment:** No Response. NO Bid.

**Recommendation for Award** Based on the comprehensive review of the submitted quotes and in adherence to the Village of Mamaroneck Procurement Policy, I recommend awarding the contract for the 30' Outdoor Cinema System and Related Equipment to Outdoor Movies (DTA Global).

- The total bid submitted by Outdoor Movies is \$26,610.00.
- This represents the lowest competitive bid received for the required system and related equipment. The Village's Procurement Policy emphasizes finding suppliers to increase competition and obtain the most competitive price and value. Section 3 of the policy also states that goods and services will be secured by methods that ensure goods are purchased at the lowest price.

**Compliance with Village of Mamaroneck Procurement Policy** This procurement strictly adheres to the Village's established policy:

- The estimated amount of this purchase contract, \$26,610.00, is above the \$20,000 threshold. Therefore, it is subject to a publicly advertised bid. By soliciting quotes from multiple companies (Open Air Cinema, Outdoor Movies, Ultimate Outdoor Entertainment), the requirement to circulate the bid to at least three companies have been met.
- The policy stipulates that contracts over \$20,000 must be approved by the Mayor and Board of Trustees.
- A purchase order and/or contract must be signed by the Village Manager after Board approval is granted, prior to the order being made.

**Funding** The Village of Mamaroneck's approved Five-Year Capital Budget for 2025–2030 includes an allocation of \$20,000 for a 30' Outdoor Movie Screen Kit under the Recreation Department, ensuring the necessary funding is in place for its acquisition. The capital budget was reviewed in multiple meetings, and the Outdoor Movie Screen Kit was included in the final recommendation on June 23, 2025, and formally approved by resolution during the July 14, 2025, Work Session.

**Next Steps** Upon approval, we will proceed with purchasing contracts for the Village Manager's signature following Board of Trustees approval. A purchase order will be issued to Outdoor Movies (DTA Global) to initiate the procurement process. Their quote is valid for 45 days from June 24, 2025, so timely action is advised.



**RFQ 30' Outdoor Cinema System and Related Equipment**  
**Vendor Contacts – Sent via e-mail on 6-25-25**

**Open Air Cinema**

1349 S 500 E Ste 203

American Fork, Utah 84003

Phone: (866) 329-3180

Email: [sales@openaircinema.us](mailto:sales@openaircinema.us)

Website: <https://www.openaircinema.us/>

**Bid: \$35,925.00**

**Outdoor Movies (DTA Global)**

14803 Southlawn Lane, Suites L – N

Rockville, MD 20850

Phone: (866) 448-3456

Email: [jonathan@dtaglobal.com](mailto:jonathan@dtaglobal.com)

Website: <https://www.outdoor-movies.com/>

**Bid: \$26,610.00**

**Ultimate Outdoor Entertainment**

12104 Park St.

Cerritos, CA 90703

Phone: (866) 787-1104

Email: [events@ultimateoutdoorentertainment.com](mailto:events@ultimateoutdoorentertainment.com)

Website: <https://uoe.com/buy-screens/>

**NO BID**

**Request for Quotes – Quote Form**  
**REQUEST FOR QUOTES: 30' OUTDOOR CINEMA AND RELATED EQUIPMENT**

**Quote Form**

Date: June 24, 20025

Company or Individual Name (Please Print)

By (company): Outdoor Movies/Deutsch Inc.

Signature: Jonathan B. Curtis

Print Name and Title: Jonathan Curtis - Director of Operations

Address: 14803 Southlawn Ln. Ste. N, Rockville, MD 20850

Telephone No.: (301) 637-5683

E-mail: Jonathan@DTAGlobal.com

Quote Price (attached quote and specifications): \$26,610

VILLAGE OF MAMRONECK  
INTERNAL USE SECTION

APPROVED AND ACCEPTED: \_\_\_\_\_

BY: \_\_\_\_\_  
Village Manager, Kathleen Gill

\_\_\_\_\_  
Date:



Deutsch Inc.  
14803 Southlawn Ln  
Ste N  
Rockville, MD 20850

NAME / ADDRESS
Village of Mamaroneck 123 Mamaroneck Avenue Mamaroneck, NY 10543 Jason Pinto

PROJECT	DATE	ESTIMATE NO.
	6/24/2025	2025-5350

P.O. NO.	TERMS

ITEM	DESCRIPTION	UNITS	COST	TOTAL
30' AIRSCREEN Cla...	30'x17' iSeries Package includes: 30'x17' AIRSCREEN Classic Inflatable Outdoor Movie Screen (USA Manufactured): <ul style="list-style-type: none"><li>- inflatable frame, lower panel</li><li>- professional cinema front projection surface for 30'x17' AIRSCREEN with blackout backing, matte white front</li><li>- screen bungee ties</li><li>- high pressure blower</li><li>- 1" listed/rated nylon tethers with ratchet assemblies</li><li>- heavy duty carry bag with handles</li><li>- four double headed 42" steel stakes</li><li>- deluxe repair kit</li><li>- color manual - digital download</li><li>- three year warranty</li></ul> iSeries Control Center <ul style="list-style-type: none"><li>- MacBook Air M4</li><li>- Wired Microphone</li><li>- User Manual – digital download</li></ul> - QSC Speaker System <ul style="list-style-type: none"><li>o Two QSC K10.2 (2,000 watts each) Speakers</li></ul>	1	24,430.00	24,430.00T

Phone #	Fax #
301 838-4544	

Quotes are valid for 45 days unless otherwise indicated.

**Deutsch Inc.**  
 14803 Southlawn Ln  
 Ste N  
 Rockville, MD 20850

PROJECT	DATE	ESTIMATE NO.
	6/24/2025	2025-5350

NAME / ADDRESS
Village of Mamaroneck 123 Mamaroneck Avenue Mamaroneck, NY 10543 Jason Pinto

P.O. NO.	TERMS

ITEM	DESCRIPTION	UNITS	COST	TOTAL
	<ul style="list-style-type: none"> <li>o Two QSC K10.2 Totes</li> <li>o KS112 Sub Powered subwoofer - 2,000 watt class D</li> <li>o QSC KS112 Cover</li> <li>o Speaker stands with carry bag</li> <li>o 100' XLR Cables x2</li> <li>o 50' XLR Cables x2</li> </ul> <p>PROJECTOR</p> <ul style="list-style-type: none"> <li>- 6,200 Lumen Panasonic Laser 1980 x 1200 full high definition projector</li> <li>- Waterproof projector storage case</li> <li>- 58" Portable Projection Stand with handles</li> </ul>			

Phone #	Fax #	Quoted are valid for 45 days unless otherwise indicated.	TOTAL
301 838-4544			



Deutsch Inc.  
14803 Southlawn Ln  
Ste N  
Rockville, MD 20850

PROJECT	DATE	ESTIMATE NO.
	6/24/2025	2025-5350

P.O. NO.	TERMS

NAME / ADDRESS
Village of Mamaroneck 123 Mamaroneck Avenue Mamaroneck, NY 10543 Jason Pinto

ITEM	DESCRIPTION	UNITS	COST	TOTAL
Blower Silencing Case	AIRSCREEN Blower Silencing Case - Heavy duty ATA flight case with casters protects and silences your AIRSCREEN blower.	1	500.00	500.00T
Misc	Shure Wireless Microphone System	1	769.00	769.00T
Accessories Road C...	Road Case for Accessories - ATA Rated 45"x30"x25"		475.00	475.00T
Freight Limited Acce...	Subtotal	1	872.00	26,174.00
	Freight to Limited Access Address with Liftgate and Appointment			872.00T
	Ship to: Village of Macaroon 123 Mamaroneck Avenue Mamaroneck, NY 10543 Jason Pinto			
Discount	50% Off Shipping for Complete System Order		-50.00%	-436.00
	If you wish to upgrade from the Panasonic PT-VMZ61 6200 Lumen Laser Projector to the Panasonic PT-MZ882 8200 Lumen Laser Projector the upgrade cost is \$5194. This also includes a larger Waterproof Projector Case		0.00%	0.00
	Sales Tax			

Phone #	Fax #
301 838-4544	

Quotes are valid for 45 days unless otherwise indicated.

**TOTAL** USD 26,610.00

## Jason Pinto

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**From:** Jonathan Curtis <jonathan@dtaglobal.com>  
**Sent:** Tuesday, June 24, 2025 4:14 PM  
**To:** Jason Pinto  
**Subject:** Re: Request for Quotes – 30' Outdoor Cinema System - Village of Mamaroneck Parks & Recreation  
**Attachments:** Village of Mamaroneck Signed Quote Request Form.pdf; Quote # 2025-5350.pdf  
**Follow Up Flag:** Flag for follow up  
**Flag Status:** Flagged

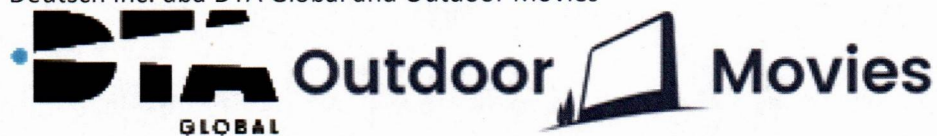
Hi Jason,

Thank you for your call today, it was great speaking with you. I have attached the signed Request for Quote Form and our Formal Quote. I did add the blower silencing case, a transport case for the accessories, and a wireless microphone system based on the specs you sent over. I also added a line at the bottom of the quote with the information for upgrading to the Panasonic 8200 Lumen Laser Projector from the 6200 Lumen Laser Projector. If this moves forward the only items I do not currently have in stock are the MacBook and Wireless Mic System. Those items are typically in stock with our suppliers when we need to get them and I do not foresee any delays to ship your order timely. If you have any questions do not hesitate to reach out. Thank you for your interest in AIRSCREEN, I look forward to hearing from you. Have a great afternoon.

Thank you,

Jonathan

Jonathan Curtis  
Director of Operations  
Deutsch Inc. dba DTA Global and Outdoor Movies



Direct [+1 \(301\) 637-5683](tel:+13016375683)

Main [+1 \(301\) 838-4544 ext. 103](tel:+13018384544)

[www.dcpresentation.com](http://www.dcpresentation.com)

[www.outdoor-movies.com](http://www.outdoor-movies.com)

14803 Southlawn Lane, Suites I - N

Rockville, MD 20850

[jonathan@dtaglobal.com](mailto:jonathan@dtaglobal.com)

CELEBRATING  
**27**  
YEARS



**From:** Jason Pinto <jpinto@vomny.org>

**Date:** Tuesday, June 24, 2025 at 14:42

**To:** Recreation <Recreation@vomny.org>, Kristen Salov <ksalov@vomny.org>

**Subject:** Request for Quotes – 30' Outdoor Cinema System - Village of Mamaroneck Parks & Recreation

Dear Vendor,

The Village of Mamaroneck Parks & Recreation Department is seeking formal quotes for a complete 30' Outdoor Cinema System. Please find the attached Request for Quotes (RFQ) document for your review. The Outdoor Cinema System should include both an advanced audiovisual (AV) setup and a high-quality inflatable screen. All proposed products must meet or exceed the specifications outlined in the attached RFQ.

**Submission Deadline:**

Friday, July 20, 2025

**Submission Instructions:**

All quotes must be submitted via email to [jpinto@vomny.org](mailto:jpinto@vomny.org). Please ensure the completed Request for Quotes form is included with your final quote.

**For any questions, please contact:**

Jason Pinto

Email: [jpinto@vomny.org](mailto:jpinto@vomny.org)

We look forward to your proposal.

Regards, Jason.



Village of Mamaroneck  
Parks & Recreation



**Jason Pinto**

Superintendent of Recreation  
Village of Mamaroneck Parks & Recreation

Phone: 914-777-7784

Email: [jpinto@vomny.org](mailto:jpinto@vomny.org)

Stephen E. Johnston Beach Pavilion  
Harbor Island Park  
Mamaroneck, NY 10543

[www.village.mamaroneck.ny.us/parks-recreation](http://www.village.mamaroneck.ny.us/parks-recreation)

Online Registration: [vomrec.recdesk.com](http://vomrec.recdesk.com)

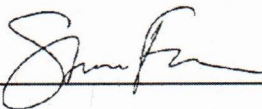
**Request for Quotes – Quote Form**  
**REQUEST FOR QUOTES: 30' OUTDOOR CINEMA AND RELATED EQUIPMENT**

**Quote Form**

Date: 06/26/2025

Company or Individual Name (Please Print)

By (company): Open Air Cinema LLC

Signature: 

Print Name and Title: Stuart Farmer, Owner/President

Address: 464 South, 520 East, Orem, UT, 84097

Telephone No.: 866-329-3180

E-mail: sales@openaircinema.us

Quote Price (attached quote and specifications): \$35,925 (See attached quote #543 and JPinto-VM-CBE30-SPECS.pdf specifications sheet)

VILLAGE OF MAMRONECK  
INTERNAL USE SECTION

APPROVED AND ACCEPTED: \_\_\_\_\_

BY: \_\_\_\_\_  
Village Manager, Kathleen Gill

Date: \_\_\_\_\_





Open Air Cinema LLC  
464 South, 520 East  
Orem, UT 84097 United States  
(866) 329-3180

Invoice #543

Issue date  
Jun 26, 2025

## (CBE-30-CVM) OPEN AIR CINEMA 30' ELITE OUTDOOR MOVIE SYSTEM

Dear Jason and the Village of Mamaronek,

Here's our official quote, per your request, for our Elite 30' Outdoor Movie System.

We require a 75% deposit to initiate your order, with the remaining 25% being due upon your receipt of the CBE-30 System. This payment schedule is reflected at the end of this invoice, with two payments.

Thanks and all best,

Jason  
sales@openaircinema.us  
866-329-3180

Customer	Invoice Details	Deposit	Balance
Jason Pinto Village of Mamaroneck jpinto@vomny.org (914) 777-7784 123 Mamaroneck Ave Mamaroneck, NY 10543	PDF created June 26, 2025 \$35,925.00	Due Jul 31, 2025 \$26,943.75	Due August 15, 2025 \$8,981.25

Items	Quantity	Price	Amount
(CBE-30-CVM) OPEN AIR CINEMA 30' ELITE OUTDOOR MOVIE SYSTEM	1	\$34,999.00	\$34,999.00



Pay online

To pay your invoice go to <https://squareup.com/u/BBVY5cNs>

Or open the camera on your mobile device and place the QR code in the camera's view.



Open Air Cinema LLC  
464 South, 520 East  
Orem, UT 84097 United States  
(866) 329-3180

Invoice #543

Issue date  
Jun 26, 2025

SUGGESTED AUDIENCE SIZE CAPABILITY:

Blankets on ground: 1500

Chairs: 3000

Standing: 9000

Cars: 75 (Up to 150 with 5' elevation of screen)

AUDIO-VISUAL CINEBOX OUTDOOR THEATER SYSTEM  
COMPONENTS:

- (1) MacBook Pro M4 Laptop with clear hard shell and silicone keyboard cover for moisture protection
- (1) CineBox AV Console (weather-protected case with drawer)
- (1) Custom projection console with permanently installed cabling
- (1) Optoma 1080p HD 7000 Lumen Laser-LED Projector with hard shelled padded waterproof projector travel case
- (1) Rack-mounted Blu-ray with XLR out.  
(DVD compatible. Access over 300 streaming services including movies, TV shows, music and more from Netflix, YouTube, Hulu Plus, Pandora, Amazon Instant Video, and more.)
- (1) USB-C powered external Blu-ray player
- (1) Focusrite 4-channel digital audio mixer (USB C powered)
- (1) 12 channel rack-mounted pro audio mixer + bluetooth
- (1) HDMI video switcher
- (1) Pull-out laptop drawer
- (1) Electrical power conditioner with pull-out lights
- (3) Headlamps
- (1) Wireless microphone (rack-mounted)
- (1) Wired Shure microphone
- (1) Microphone stand
- (4) 2000 Watt Mackie SRM212 Speakers
- (4) Padded Weather Resistant Speaker Cases
- (4) Ultimate Support TS-90B TeleLock speaker stands
- (2) Padded speaker stands cases
- (2) 100' XLR cables
- (2) 50' XLR cables
- (2) 25' XLR cables
- (2) 10' HDMI 2.1 Cables
- (1) Carrying Bag for accessories
- (1) Auxiliary audio/visual adapters for mobile and laptops etc.
- (1) Event Producers Tackle Box (current audio-visual adaptors)

(1) Product Manual

(1) Sunset Start Time Guide

(1) Projector Distance Placement Guide

OVERALL INFLATABLE SCREEN DIMENSIONS:

Size: 37'W x 27.5'H x 6.25'D / 11.27M W x 8.38M H x 1.9M D

BLACK INFLATABLE STRUCTURE SPECS:

Heavy-duty reinforced 18oz vinyl



Pay online

To pay your invoice go to <https://squareup.com/u/BBVY5cNs>

Or open the camera on your mobile device and place the QR code in the camera's view.





Open Air Cinema LLC  
464 South, 520 East  
Orem, UT 84097 United States  
(866) 329-3180

Invoice #543

Issue date  
Jun 26, 2025

Subtotal  
CBE-30 Freight

\$34,999.00  
\$926.00

**Total Due**

**\$35,925.00**

**Deposit**

\$26,943.75

Unpaid • Due on Jul 31, 2025

**Balance**

\$8,981.25

Unpaid • Due on Aug 15, 2025



**Pay online**

To pay your invoice go to <https://squareup.com/u/BBVY5cNs>

Or open the camera on your mobile device and place the QR code in the camera's view.

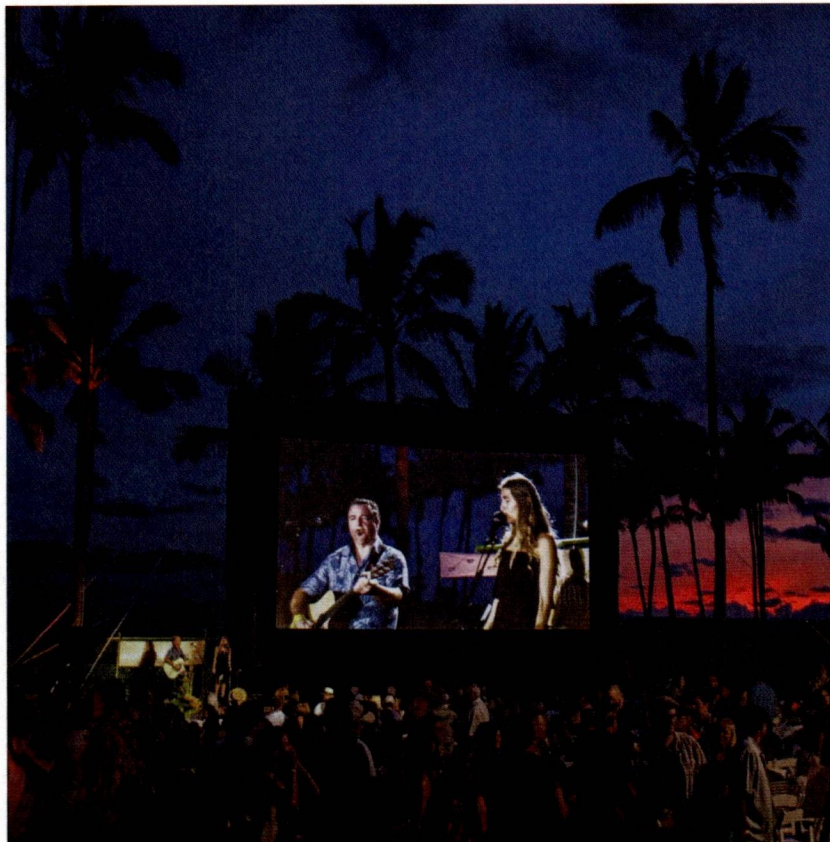


[www.openaircinema.us](http://www.openaircinema.us)  
[sales@openaircinema.us](mailto:sales@openaircinema.us)  
866-329-3180

**FOR:**

Jason Pinto  
Village of Mamaroneck  
123 Mamaroneck Ave  
Mamaroneck, NY 10543  
[jpinto@vomny.org](mailto:jpinto@vomny.org)  
(914) 777-7784

**OPEN AIR CINEMA 30' ELITE OUTDOOR MOVIE SYSTEM (CBE-30)  
DETAILED SPECIFICATIONS  
2025V05**



## **SUGGESTED AUDIENCE SIZE CAPABILITY:**

Blankets on ground: 1500

Chairs: 3000

Standing: 9000

Cars: 75 (Up to 150 with 5' elevation of screen)

## **AUDIO-VISUAL CINEBOX OUTDOOR THEATER SYSTEM COMPONENTS:**

- (1) MacBook Pro M4 Laptop with clear hard shell and silicone keyboard cover for moisture protection
- (1) CineBox AV Console (weather-protected case with drawer)
- (1) Custom projection console with permanently installed cabling
- (1) Optoma 1080p HD 7000 Lumen Laser-LED Projector with hard shelled padded waterproof projector travel case
- (1) Rack-mounted Blu-ray with XLR out.  
(DVD compatible. Access over 300 streaming services including movies, TV shows, music and more from Netflix, YouTube, Hulu Plus, Pandora, Amazon Instant Video, and more.)
- (1) USB-C powered external Blu-ray player
- (1) Focusrite 4-channel digital audio mixer (USB C powered)
- (1) 12 channel rack-mounted pro audio mixer + bluetooth
- (1) HDMI video switcher
- (1) Pull-out laptop drawer
- (1) Electrical power conditioner with pull-out lights
- (3) Headlamps
- (1) Wireless microphone (rack-mounted)
- (1) Wired Shure microphone
- (1) Microphone stand
- (4) 2000 Watt Mackie SRM212 Speakers
- (4) Padded Weather Resistant Speaker Cases
- (4) Ultimate Support TS-90B TeleLock speaker stands
- (2) Padded speaker stands cases
- (2) 100' XLR cables
- (2) 50' XLR cables
- (2) 25' XLR cables
- (2) 10' HDMI 2.1 Cables
- (1) Carrying Bag for accessories
- (1) Auxiliary audio/visual adapters for mobile and laptops etc.
- (1) Event Producers Tackle Box (current audio-visual adaptors)



- (1) Product Manual
- (1) Sunset Start Time Guide
- (1) Projector Distance Placement Guide

**OVERALL INFLATABLE SCREEN DIMENSIONS:**

Size: 37'W x 27.5'H x 6.25'D / 11.27M W x 8.38M H x 1.9M D

**BLACK INFLATABLE STRUCTURE SPECS:**

Heavy-duty reinforced 18oz vinyl  
High PSI  
Double-stitched seams  
Self-tensioning  
Wind rating: 35MPH (audiences generally leave around 17MPH)  
Air vents: tight with easy access for quick deflation  
Directional labels throughout structure

**30' x 17' MATTE WHITE REFLECTIVE PROJECTION SURFACE SPECS:**

Rectangular dimensions: 30'W x 17'H / 9.14M W x 5.18M H  
Diagonal dimensions: 34.5' / 414" / 10.51M  
Aspect ratio: Wide - 16:9  
Bottom of projection surface from ground: 6.25' / 1.9M  
Theatrical-grade matte-white surface connected using bungees  
Features black backing for enhanced contrast  
Wide angle reflectivity  
Wrinkle-free  
Self-tensioning

**ADDITIONAL INCLUDED COMPONENTS:**

- (1) Grass-friendly heavy-duty transport cart
- (8) High-tension ropes
- (1) Transport bag with handles, cinch straps, & directional tags
- (1) Protective ground cover tarp with strap
- (4) Heavy-duty steel stakes
- (1) Sledgehammer
- (1) Stakes and hammer carry-bag

- (2) Air blowers - high performance (one as backup)
- (8) Triple head extension cords (6) 50', (2) 100'
- (1) Sound-dampening muffler box (*reduces fan noise*)
- (1) Screen repair kit

**WARRANTIES:**

5 year warranty on inflatable structure and zippers  
3 year warranty on projection surface materials  
Manufacturers' warranties on included components

*\* Brand and models of equipment not manufactured by Open Air Cinema are subject to change due to availability. Any changes will be comparable (or will exceed quality and capability) of items shown.*

## Jason Pinto

---

**From:** Open Air Cinema - Sales <sales@openaircinema.us>  
**Sent:** Thursday, June 26, 2025 5:26 PM  
**To:** Jason Pinto  
**Cc:** Kristen Salov; Stuart Farmer  
**Subject:** Re: Request for Quotes – 30' Outdoor Cinema System - Village of Mamaroneck Parks & Recreation  
**Attachments:** JPinto-VM-CBE30-SPECS.pdf; JPinto-VM-OpenAirCinema-RQ.pdf; JPinto\_VM-CBE30-543.pdf  
**Follow Up Flag:** Flag for follow up  
**Flag Status:** Flagged

Hey Jason,

My pleasure, glad it was helpful. If I were to personally buy this system, I would get a 1080p projector. Stuart and I had a long convo about this, so if you ever need more information, I'd be happy to share.

Apologies, I made a mistake on our initial bid, and didn't include the inflatable screen, because we had split the system into two quotes originally for you - per your initial conversation with Stuart.

So please void our prior submission, and find attached our new bid and all new documents.

The good news is, you'll be saving \$1,973, as this unified quote is less than the combined two prior original quotes.

Thanks and all best,

Jason

Open Air Cinema LLC  
Sales Team  
[www.openaircinema.us](http://www.openaircinema.us)  
+1(866) 329-3180

On Thu, Jun 26, 2025 at 8:36 AM Jason Pinto <jpinto@vomny.org> wrote:

Thank you for your reply. This is not a requirement to win the bid. I just wanted to clarify. I am okay with the projector you recommend. It makes sense about the distance and 1008p being same quality. Just wanted to clarify. Keep you posted. Jason.





Village of Mamaroneck  
Parks & Recreation



## Jason Pinto

Superintendent of Recreation

Village of Mamaroneck Parks & Recreation

Phone: 914-777-7784

Email: [jpinto@vomny.org](mailto:jpinto@vomny.org)

Stephen E. Johnston Beach Pavilion

Harbor Island Park

Mamaroneck, NY 10543

[www.village.mamaroneck.ny.us/parks-recreation](http://www.village.mamaroneck.ny.us/parks-recreation)

Online Registration: [vomrec.recdesk.com](http://vomrec.recdesk.com)

**From:** Open Air Cinema - Sales <[sales@openaircinema.us](mailto:sales@openaircinema.us)>

**Sent:** Wednesday, June 25, 2025 3:18 PM

**To:** Jason Pinto <[jpinto@vomny.org](mailto:jpinto@vomny.org)>

**Cc:** Kristen Salov <[ksalov@vomny.org](mailto:ksalov@vomny.org)>; Stuart Farmer <[stuart@openaircinema.us](mailto:stuart@openaircinema.us)>

**Subject:** Re: Request for Quotes – 30' Outdoor Cinema System - Village of Mamaroneck Parks & Recreation

Hi Jason,

There are 4K versions, but we rarely sell them or recommend them because with distance of viewers from screen, the 1080p looks as sharp and great as 4K – it's very hard to tell the difference between the two in an outdoor theater.

We do have access to 4K projectors, but it will cost a little more, I think about \$2000 more.

I just noticed your quote sheet says you listed 4K projector, is that a requirement to win the bid?

Hope this is helpful

All best,

Jason

Open Air Cinema LLC  
Sales Team

[www.openaircinema.us](http://www.openaircinema.us)

+1 (866) 329-3180

On Wed, Jun 25, 2025 at 6:11 AM Jason Pinto <[jpinto@vomny.org](mailto:jpinto@vomny.org)> wrote:

Received. Thank you very much for the quick reply. One question: I noticed the projector is 1080p Laser Projector? Is there a 4K version? Would that change the price? What do you recommend in terms of the projector video quality?

Have a good day, Jason.



Village of Mamaroneck  
Parks & Recreation



## Jason Pinto

Superintendent of Recreation

Village of Mamaroneck Parks & Recreation

Phone: 914-777-7784

Email: [jpinto@vomny.org](mailto:jpinto@vomny.org)

Stephen E. Johnston Beach Pavilion

Harbor Island Park

Mamaroneck, NY 10543

[www.village.mamaroneck.ny.us/parks-recreation](http://www.village.mamaroneck.ny.us/parks-recreation)

Online Registration: [vomrec.recdesk.com](http://vomrec.recdesk.com)

**From:** Open Air Cinema - Sales <[sales@openaircinema.us](mailto:sales@openaircinema.us)>

**Sent:** Tuesday, June 24, 2025 4:25 PM

**To:** Jason Pinto <[jpinto@vomny.org](mailto:jpinto@vomny.org)>

**Cc:** Recreation <[Recreation@vomny.org](mailto:Recreation@vomny.org)>; Kristen Salov <[ksalov@vomny.org](mailto:ksalov@vomny.org)>; Stuart Farmer <[stuart@openaircinema.us](mailto:stuart@openaircinema.us)>

**Subject:** Re: Request for Quotes – 30' Outdoor Cinema System - Village of Mamaroneck Parks & Recreation

Dear Jason,

Attached is Open Air Cinema's quote/invoice, a detailed specifications sheet, and your completed request for quote form.

Please let us know if you need anything else from us to complete our bid.

Thank you and all best,

Jason and Stuart



Open Air Cinema LLC  
Sales Team

[www.openaircinema.us](http://www.openaircinema.us)

+1 (866) 329-3180

On Tue, Jun 24, 2025 at 11:42 AM Jason Pinto <[jpinto@vomny.org](mailto:jpinto@vomny.org)> wrote:

Dear Vendor,

The Village of Mamaroneck Parks & Recreation Department is seeking formal quotes for a complete 30' Outdoor Cinema System. Please find the attached Request for Quotes (RFQ) document for your review. The Outdoor Cinema System should include both an advanced audiovisual (AV) setup and a high-quality inflatable screen. All proposed products must meet or exceed the specifications outlined in the attached RFQ.

**Submission Deadline:**

Friday, July 20, 2025

**Submission Instructions:**

All quotes must be submitted via email to [jpinto@vomny.org](mailto:jpinto@vomny.org). Please ensure the completed Request for Quotes form is included with your final quote.

**For any questions, please contact:**

Jason Pinto

Email: [jpinto@vomny.org](mailto:jpinto@vomny.org)

We look forward to your proposal.

Regards, Jason.



Village of Mamaroneck  
Parks & Recreation



## Jason Pinto

Superintendent of Recreation

Village of Mamaroneck Parks & Recreation

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