

**CivicPlus**

302 South 4th St. Suite 500
Manhattan, KS 66502
US

Quote #:
Date:
Expires On:

Statement of Work
Q-96434-1
3/26/2025 12:36 PM
9/30/2025

Client:
Village of Mamaroneck, NY

Bill To:
MAMARONECK VILLAGE, NEW YORK

SALESPERSON	Phone	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Adam Ravenstahl		adam.ravenstahl@civicplus.com		Net 30

Discount(s)

QTY	PRODUCT NAME	DESCRIPTION	DISCOUNT %	12 Month Value
1.00	Website Year 1 Annual Fee Discount	Year 1 Annual Fee Discount	0	USD -2,697.10
1.00	Website Year 1 Annual Fee Discount	Year 1 Annual Fee Discount	0	USD -2,802.10
1.00	Website Year 1 Annual Fee Discount	Year 1 Annual Fee Discount	0	USD -1,661.80
1.00	Website Year 1 Annual Fee Discount	Year 1 Annual Fee Discount	0	USD -661.50
1.00	Web Accessibility Year 1 Annual Fee Discount	Year 1 Annual Fee Discount	0	USD -4,050.00

One-time(s)

QTY	PRODUCT NAME	DESCRIPTION	DISCOUNT %	12 Month Value
1.00	DNS and Domain Hosting Setup	DNS and Domain Hosting Setup: https://www.village.mamaroneck.ny.us/	100.0000	USD 0.00
1.00	Ultimate Implementation - Municipal Websites Central	Ultimate Implementation - Municipal Websites Central	58.0765	USD 6,132.15
491.00	Website Content Development - 1 Page	Content Development - 1 Page	55.0000	USD 8,838.00

QTY	PRODUCT NAME	DESCRIPTION	DISCOUNT %	12 Month Value
6.00	Website New Customer Virtual System Training - Up to 3 hours	Website Virtual System Training - Up to 3 hours & 12 attendees	55.0000	USD 2,025.00
18.31	Agendas & Minutes Migration - PDF - 100 Meetings	Content Migration : Agendas & Minutes - Per 100 Meetings (Approx. 1 year)	55.0000	USD 7,003.58
4.00	Alignment Virtual Consulting	Alignment Consulting - Virtual, up to 3 hours	55.0000	USD 1,350.00
1.00	CivicSend Implementation - Municipal Websites Central	CivicSend Implementation	55.0000	USD 337.50
1.00	Ultimate Department Header Implementation	Ultimate Department Header Implementation	55.0000	USD 2,740.50

Recurring Service(s)

QTY	PRODUCT NAME	DESCRIPTION	DISCOUNT %	12 Month Value
1.00	Annual - Municipal Websites Central	Annual - Municipal Websites Central	30	USD 2,697.10
1.00	Hosting & Security Annual Fee - Municipal Websites Central	Hosting & Security Annual Fee - Municipal Websites Central	30	USD 831.60
1.00	Guardian Security (Cloudflare WAF/CDN)	Cloudflare Tier 1 WAF/CDN security protection	30	USD 420.00
1.00	SSL Management CivicPlus Provided	SSL Management CivicPlus Provided: https://www.village.mamaroneck.ny.us/	30	USD 62.30
1.00	DNS and Domain Hosting Annual Fee	DNS and Domain Hosting Annual Fee: https://www.village.mamaroneck.ny.us/	30	USD 132.30
1.00	48 Month Redesign Ultimate Annual - Municipal Websites Central	48 Month Redesign Ultimate Annual - Municipal Websites Central	30	USD 2,802.10
1.00	CivicSend Annual - Municipal Websites Central	CivicSend Annual	30	USD 1,661.80
1.00	Additional Notify Me SMS Subscribers (500) - Municipal Websites Central	Additional Notify Me SMS Subscribers (500)	30	USD 661.50
1.00	Ultimate Department Header Annual Fee	Ultimate Department Header Annual Fee	30	USD 919.10

QTY	PRODUCT NAME	DESCRIPTION	DISCOUNT %	12 Month Value
1.00	CivicPlus Chatbot Subscription	Powered by AI technology, the Frase Answer Engine for Local Government uses website content to answer citizen questions. This solution includes dashboard analytics and language translation.	10	USD 4,819.50
1.00	AudioEye Managed	AudioEye Managed: https://www.villageofmamaroneckny.gov/	10	USD 4,050.00

List Price - Initial Term Total	USD 88,737.50
Total Investment - Initial Term	USD 35,611.53
Annual Recurring Services (Subject to Uplift)	USD 19,057.30

Initial Term	24 Months, beginning at signature date. Total Investment - Initial Term refers to the first 12 months of the agreement. Annual Recurring Services (subject to Uplift) refers to the second 12 months of the agreement.
Initial Term Invoice Schedule	30% invoiced on signature date and 70% invoiced 6 months from signature date or completion of implementation, if earlier
Renewal Procedure	Automatic 1 year renewal term, unless 60 days notice provided prior to renewal date
Annual Uplift	5% to be applied in year 2

This Statement of Work ("SOW") shall be subject to the terms and conditions of the CivicPlus Master Services Agreement and the applicable Solution and Services terms and conditions located at <https://www.civicplus.help/hc/en-us/p/legal-stuff> (collectively, the "Binding Terms"). By signing this SOW, Client expressly agrees to the terms and conditions of the Binding Terms throughout the term of this SOW.

Please note that this document is a SOW and not an invoice. Upon signing and submitting this SOW, Client will receive the applicable invoice according to the terms of the invoicing schedule outlined herein.

Client may issue purchase orders for its internal, administrative use only, and not to impose any contractual terms. Any terms contained in any such purchase orders issued by the Client are considered null and will not alter the Binding Terms, the Agreement or this SOW.

Acceptance of Quote # Q-96434-1

The undersigned has read and agrees to the Binding Terms, which are incorporated into this SOW, and have caused this SOW to be executed as of the date signed by the Customer which will be the Effective Date:

For CivicPlus Billing Information, please visit <https://www.civicplus.com/verify/>

Authorized Client Signature

CivicPlus

By (please sign):

By (please sign):

Printed Name:

Printed Name:

Title:

Title:

Date:

Date:

Organization Legal Name:

Billing Contact:

Title:

Billing Phone Number:

Billing Email:

Billing Address:

Mailing Address: (If different from above)

PO Number: (Info needed on Invoice (PO or Job#) if required)